

**Informative, Enjoyable  
Classroom Courses &  
Walking Tour Field Instruction  
to Satisfy your CEU Credits**



- Convenient Midtown Manhattan class location
- Comprehensive Walking Tours cover prime NYC areas
- Designed to fit your busy schedule

**Visit us online at:**  
**ArchRealEstateSchool.com**  
for Current Courses & Schedule

Arch Real Estate School was founded by John Sanguiliano in order to bring New York City's real estate brokerage community a superior array of interesting continuing education courses — unlike the run-of-the-mill, sit-in-a-classroom-for-countless-hours-of-boredom courses offered by most continuing education programs.

As an architect, real estate developer, New York State Authorized Real Estate Instructor, and licensed New York City walking tour guide, John has designed a selection of courses to fulfill the 22-1/2 hour real estate broker continuing education requirement. These include lively classroom sessions as well as dynamic, entertaining, and informative walking tour components that complement the classroom coursework.

**Arch Real Estate School**

Mailing Address:  
104 Iden Avenue  
Pelham, NY 10803

# Arch Real Estate School

Continuing Education for the Real Estate Professional



*Choose from an intriguing array  
of coursework — including our  
exciting walking tour component —  
to keep your continuing education  
fresh & interesting!*

**Contact us at**  
**Tel: (917) 693-8453**  
**info@archrealestateschool.com**  
**ArchRealEstateSchool.com**

Certified by the NY Department of State

## CLASSROOM COURSES

Classroom Sessions are 4.5 hours long

### New York City's Residential Evolution: Past/Present/Future & Zoning of Residential Properties Course Code: [CR-1]

#### History of Housing in New York City...

- New York City Grid Plan
- Single Family Row Houses - including brownstones, limestones & brick dwellings
- Multiple Dwelling Legislation
- Old & New Law Tenements
- Low, Middle & Upper Class Apartment Houses
- Lofts

#### Zoning of Residential Properties...

- History of the Zoning Resolution
- How to Read Zoning Maps & Use Groups
- Lot Coverage & Density
  - Height & Bulk Regulations
  - Sky Exposure Plane & Set Backs

### Historic Preservation & Inspection of Residential Buildings for Brokers & Salespersons Course Code: [CR-2]

#### History of New York City Landmarks Law...

- Review of Landmark Commission Historic Architectural Styles
- Landmark Commission Nomination & Designation Requirements
- Landmark Commission Project Standards for Interior & Exterior Renovations
- Review of Landmark Commission Project Permits including: Permit for Minor Work, Certificate of Appropriateness & Certificate of No Exterior Effect

#### Vital Insight into Residential Inspections...

- The Role of the Residential Inspector
- Licensing Requirements
- Inspection Contract & Building Condition Report
- Typical Building Condition Issues Real Estate Brokers Need to Know & Mitigate

## WALKING TOURS

Tours are 3 hours long. Please dress appropriately.

### SoHo Cast Iron District Field Instruction: *Real Estate Rezoning Success*

Begins at Broadway and Canal Street and proceeds to Mercer Street, Greene Street, Wooster Street, Grand Street, Broome Street, Spring Street, Prince Street, Broadway, and ends at Howard Street. Course Code: [SFI]

### Greenwich Village Field Instruction: *NYC's First Suburb to Prime Residential Neighborhood*

Begins at 7th Avenue and St. Luke's Place and proceeds to Morton Street, Grove Street, Barrow Street, Commerce Street, Bedford Street, Christopher Street, Sheridan Square, Gay Street, Washington Square North, and ends at Astor Place. Course Code: [GVFI]

### Murray Hill Field Instruction: *NYC's Real Estate Marketing Success*

Begins at Park Avenue and East 31st Street and proceeds to East 34th Street and continues North to East 41st Street, covering Fifth Avenue, Madison Avenue, Park Avenue, and Lexington Avenue. Course Code: [MHFI]

### Upper East Side Field Instruction: *America's Preeminent Residential Real Estate*

Begins at Park Avenue and East 62nd Street and proceeds to Madison Avenue, Fifth Avenue, and Park Avenue, from East 62nd Street to East 70th Street. Course Code: [UESFI]

### Upper West Side Field Instruction: *Grand Apartment Houses, Brownstones & Residential Hotels*

Begins at Central Park West and West 91st Street and continues South to West 71st Street, covering the streets between Central Park West, Columbus Avenue, Broadway, and ends at West 79th Street. Course Code: [UWSFI]

### Harlem Field Instruction: *Real Estate Boom*

Begins at Adam Clayton Powell Jr. Blvd. and West 137th Street, the tour continues to West 141st Street, and proceeds to West 155th Street, spanning Hamilton Terrace, Convent Avenue, St. Nicholas Place, Edgecomb Avenue, and St. Nicholas Avenue. Course Code: [HFI]

Visit [ArchRealEstateSchool.com](http://ArchRealEstateSchool.com) for complete Walking Tour details.

Course, tours, and schedule are subject to change.

## ENROLL NOW

ENROLL IN ANY INDIVIDUAL WALKING TOUR OR CLASSROOM INSTRUCTION TO CUSTOMIZE YOUR CONTINUING ED REQUIREMENTS.

Each Classroom Instruction Session = 4.5 C.E.U. HRS  
Individual Walking Tour = 3 C.E.U. HRS

Name: \_\_\_\_\_

Company (if applicable): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip code: \_\_\_\_\_

Phone: \_\_\_\_\_

Cell: \_\_\_\_\_

Email Address: \_\_\_\_\_

To Select your Dates, see [ArchRealEstateSchool.com](http://ArchRealEstateSchool.com) for our current Course Schedule/Calendar

### Classroom Courses: (4.5 CEU Hrs Each)

- [CR-1] NYC Residential Evolution: Past/Present/Future & Zoning of Residential Properties - Fee: \$45  
Date: \_\_\_\_\_
- [CR-2] Historic Preservation & Inspection of Residential Buildings for Brokers & Salespersons - Fee: \$45  
Date: \_\_\_\_\_

### Field Instruction/Tour Courses:\* (3.0 CEU Hrs Each)

- [SFI] SoHo Walking Tour - Fee: \$30  
Date: \_\_\_\_\_
- [GVFI] Greenwich Village Walking Tour - Fee: \$30  
Date: \_\_\_\_\_
- [MHFI] Murray Hill Walking Tour - Fee: \$30  
Date: \_\_\_\_\_
- [UESFI] Upper East Side Walking Tour - Fee: \$30  
Date: \_\_\_\_\_
- [UWSFI] Upper West Side Walking Tour - Fee: \$30  
Date: \_\_\_\_\_
- [HFI] Harlem Walking Tour - Fee: \$30  
Date: \_\_\_\_\_

**SAVE \$20! SELECT 22.5 HRS OF COURSES TO MEET YOUR CEU REQUIREMENTS... Fee: \$205**

(Use above fields to enter all dates you wish to take your courses)

\* NOTE: Should inclement weather conditions arise, Field Instruction Walking Tours may be substituted with classroom slide presentations covering the same walking tour topics.

Mail completed form with payment to:  
Arch Real Estate School  
104 Iden Avenue  
Pelham, NY 10803

To reserve your space, payment must be made at least 7 days prior to start date.